

Business Intervention, Transformation, & Revitalization.

PREPARE FOR THE WORST,
PLAN FOR THE BEST.



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Introduction

My goal is to address business and operational problems that concern lenders and financial institutions seeking to save non-performing loans through revitalizing small and medium size businesses.



Body of Work

I have 46 years of progressive leadership and business experience, including:

- 12** IRS Tax Cases
- 14** Turnaround Management Engagements
- 18** Commercial and Industrial Developments
- 26** Loan Packages
- 30** Business Plans
- 152** Business Financing Transactions
- 464** Individual and Corporate Tax Returns

As the owner of Norfleet Accounting and Tax Services and Norfleet Group, Inc., I have been providing comprehensive services for new and mature businesses since 1980. We operate in Pennsylvania, New York and Indiana. We represent business owners, lenders, landlords, and vendors in high stakes negotiations and modified agreements. We strive for win / win solutions to avert bankruptcy and ensure business continuity. Norfleet Group, Inc. is a member of the Turnaround Managers Association.



Planning & Financing

For early stage businesses.

- ✓ Market Analysis
- ✓ Projections
- ✓ Cash Flow Statements
- ✓ Business Plans
- ✓ Loan Submission
- ✓ Executive Presentations



Management & Revitalization

For mature businesses with management and cash flow problems.

- ✓ Preliminary Assessment
- ✓ Crisis Intervention
- ✓ Operational Stabilization
- ✓ Stakeholder Interaction
- ✓ Cash Flow Management
- ✓ Reestablish Profitability & Performance

“Roosevelt demonstrated a body of knowledge and leadership sufficient to operate in any organization or corporation. I don't know what I would have done without him in charge to plan and develop such a complex project...”

Kelleh Konteh

Director of the Bureau of Correctional Industries
Pennsylvania Department of Corrections