



JOIN TO THE HOSANNA HOUSE DESTINATIONS TEAM

Inside Sales Lead

Fulltime Position

Salary Range: \$45,000 to \$50,000

We are looking for a highly motivated, well organized, community-minded individual to join the Hope Group/Destinations Team as the **Inside Sales Lead** at Hosanna House, Inc, one of Pittsburgh's most trusted, long-standing non-profit organizations.

The Destinations Team primarily helps individuals, families, organizations and companies celebrate special moments at our venues located at Sherwood Event Center (400 Sherwood Rd., near Forest Hills, PA) and Wallace Event Center (807 Wallace Ave, Wilksburg, PA). We host weddings, corporate retreats/meetings, family reunions, youth groups, baby showers, children's birthday parties and more. We see over 15,000 people every year through our event room rentals and host both indoor and outdoor functions.

The best candidate for this opportunity will possess the following:

- Bachelor's or Associate's degree in Marketing, Sales, or a related field may be advantageous.
- 2-3 years of sales experience and/or coordination a must. Experience in hospitality, telesales or retail sales a plus.
- Experience successfully using a lead generation and marketing automation software such as Salesforce is highly preferred.
- Proficiency in Excel, Word, PowerPoint and Google Calendars.
- Ability to work regularly scheduled days, nights and weekends.
- A proven track record achieving sales lead gen and appointment quotas
- Excellent communication, interpersonal, and customer service skills.
- Strong leadership abilities.
- Good time management skills. Ability to multi-task daily projects and commitments and employ structured selling methods is required.

If you have the skills and experience listed above, please submit a one-page cover letter and resume to the following:

ATTN: Director of Hope Group

sales@hosannahouse.org